### WXPN-FM RADIO STATION LICENSED TO THE TRUSTEES OF THE UNIVERSITY OF PENNSYLVANIA

Financial Statements June 30, 2022 and 2021



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#### WXPN-FM RADIO STATION

### LICENSED TO THE TRUSTEES OF THE UNIVERSITY OF PENNSYLVANIA June 30, 2022 and 2021

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#### **Independent Auditors' Report**

The Community Advisory Board of WXPN-FM Radio Station
Licensed to the Trustees of the University of Pennsylvania
Philadelphia, Pennsylvania

#### Opinion

We have audited the financial statements of WXPN-FM Radio Station Licensed to the Trustees of the University of Pennsylvania, which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of WXPN-FM Radio Station Licensed to the Trustees of the University of Pennsylvania, as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis** for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of WXPN-FM Radio Station Licensed to the Trustees of the University of Pennsylvania and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about WXPN-FM Radio Station Licensed to the Trustees of the University of Pennsylvania's ability to continue as a going concern for one year after the date that the financial statements are issued.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of WXPN-FM Radio Station Licensed to the
  Trustees of the University of Pennsylvania's internal control. Accordingly, no such
  opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about WXPN-FM Radio Station Licensed to the Trustees of the University of Pennsylvania's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

Horsham, Pennsylvania

Kreischer Miller

November 17, 2022

# WXPN-FM RADIO STATION LICENSED TO THE TRUSTEES OF THE UNIVERSITY OF PENNSYLVANIA STATEMENTS OF FINANCIAL POSITION JUNE 30, 2022 AND 2021

	2022	2021
Assets	 	
Current Assets		
Cash and cash equivalents held by the University of Pennsylvania	\$ 3,637,604	\$ 2,973,567
Memberships receivable, net	13,331	14,875
Contributions receivable, net	201,386	133,864
Grants receivable	110,500	126,590
Underwriting receivables, net	352,811	359,072
Other accounts receivable, net	27,036	296,970
Prepaid expenses	10,083	17,075
Total Current Assets	 4,352,751	3,922,013
Other Assets		
Memberships receivable, net	2,066	19,263
Contributions receivable, net	47,507	96,887
Land	89,095	89,095
Equipment, net of accumulated depreciation	1,032,851	736,129
Intangible Assets	4,686,047	4,686,047
Total Other Assets	5,857,566	5,627,421
Total Assets	\$ 10,210,317	\$ 9,549,434
Liabilities and Net Assets		
Current Liabilities		
Accounts payable and accrued expenses	\$ 461,422	\$ 492,252
Deferred rent	144,252	98,332
Note payable	50,000	100,000
Promotional underwriting liability	102,125	108,375
Deferred revenue	196,300	119,645
Total Current Liabilities	954,099	918,604
Other Liabilities		
Note payable	-	50,000
Promotional underwriting liability	 150,000	 200,000
Total Other Liabilities	150,000	250,000
Total Liabilities	1,104,099	 1,168,604
Net Assets		
Without donor restrictions	8,482,813	7,695,256
With donor restrictions	 623,405	 685,574
Total Net Assets	 9,106,218	 8,380,830
Total Liabilities and Net Assets	\$ 10,210,317	\$ 9,549,434

#### WXPN-FM RADIO STATION LICENSED TO THE TRUSTEES OF THE UNIVERSITY OF PENNSYLVANIA STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2022

	V	Vithout Donor Restrictions	With Donor Restrictions		Total
Support and Revenue					
Memberships and contributions	\$	5,244,095	\$ 239,868	\$	5,483,963
Underwriting		3,266,802	-		3,266,802
Grants		296,270	292,950		589,220
Indirect support from the University of Pennsylvania		261,398	-		261,398
Resource transfer from the University of Pennsylvania		173,441	-		173,441
Direct support from the University of Pennsylvania		14,052	-		14,052
Other revenue		744,333	-		744,333
Net assets released from restrictions					
Satisfaction of program restrictions		313,556	(313,556)		-
Expiration of time restrictions		281,431	(281,431)		
Total Support and Revenue		10,595,378	(62,169)		10,533,209
Operating Expenses					
Program services:					
Programming and production		3,380,298	_		3,380,298
Program information		1,774,234	_		1,774,234
Broadcasting		733,839	-		733,839
Total Program Services		5,888,371	-		5,888,371
Support services:					
Membership, underwriting and grant solicitation		2,620,076	-		2,620,076
General and administrative		1,299,374	-		1,299,374
Total Support Services		3,919,450	-		3,919,450
Total Program and Support Services		9,807,821	-		9,807,821
Changes in Net Assets		787,557	(62,169)		725,388
Net Assets, beginning of year		7,695,256	685,574		8,380,830
Net Assets, end of year	\$	8,482,813	\$ 623,405	\$	9,106,218

#### WXPN-FM RADIO STATION LICENSED TO THE TRUSTEES OF THE UNIVERSITY OF PENNSYLVANIA STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2021

	,	Without Donor Restrictions		With Donor Restrictions	Total
Support and Revenue					
Memberships and contributions	\$	5,303,858	\$	138,390	\$ 5,442,248
Underwriting		1,967,501		-	1,967,501
Indirect support from the University of Pennsylvania		252,055		-	252,055
Grants		555,468		256,699	812,167
Direct support from the University of Pennsylvania		14,848		-	14,848
Other revenue		524,628		-	524,628
Net assets released from restrictions					
Satisfaction of program restrictions		415,182		(415,182)	-
Expiration of time restrictions		305,732		(305,732)	-
Total Support and Revenue		9,339,272		(325,825)	9,013,447
Operating Expenses					
Program services:					
Programming and production		3,325,343		_	3,325,343
Program information		1,345,219		_	1,345,219
Broadcasting		690,902		-	690,902
Total Program Services		5,361,464		-	5,361,464
Support services:					
Membership, underwriting and grant solicitation		2,365,874		-	2,365,874
General and administrative		1,195,809		-	1,195,809
Total Support Services		3,561,683		-	3,561,683
Total Program and Support Services		8,923,147		-	8,923,147
Changes in Net Assets		416,125		(325,825)	90,300
Net Assets, beginning of year		7,279,131		1,011,399	8,290,530
Net Assets, end of year	\$	7,695,256	\$	685,574	\$ 8,380,830

## WXPN-FM RADIO STATION LICENSED TO THE TRUSTEES OF THE UNIVERSITY OF PENNSYLVANIA STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

				Program	Sei	rvices							
	Prog	ramming &		Program			T	otal Program		General &		Tot	al Expenses
	Pı	oduction	Ir	nformation	В	Broadcasting		Services	Α	dministrative	Fundraising		FYE 22
Salaries & Benefits													
Salaries	\$	1,496,561	\$	666,225	\$	165,937	\$	2,328,723	\$	750,604	\$ 1,383,518	\$	4,462,845
Employee Benefits		472,788		200,536		53,818		727,142		240,680	441,728		1,409,550
		1,969,349		866,761		219,755		3,055,865		991,284	1,825,246		5,872,395
Activities													
Travel		67,677		33,174		8,361		109,212		8,973	16,762		134,947
Supplies		128,592		338,434		125,607		592,633		23,902	78,816		695,351
Rentals		382,744		52,192		207,782		642,718		40,594	75,389		758,701
Communication		26,811		32,243		24,669		83,723		2,212	100,624		186,559
Services		510,623		324,311		5,990		840,924		192,709	381,864		1,415,497
Operations		121,979		17,861		14,557		154,397		21,403	24,026		199,826
Cost of Direct Benefit to Donors (premiums)		-		-		-		-		-	70,607		70,607
Depreciation		-		46,322		114,048		160,370		-	12,760		173,130
In-Kind		172,523		62,936		13,070		248,529		18,297	33,982		300,808
Total Functional Expenses	\$	3,380,298	\$	1,774,234	\$	733,839	\$	5,888,371	\$	1,299,374	\$ 2,620,076	\$	9,807,821

				Program	Ser	vices							
	Prog	ramming &		Program			Т	otal Program	•	General &		Tot	al Expenses
	P	roduction	Ir	nformation	B	roadcasting		Services	Α	dministrative	Fundraising		FYE 21
Salaries & Benefits													
Salaries	\$	1,579,644	\$	659,464	\$	162,246	\$	2,401,353	\$	729,456	\$ 1,151,008	\$	4,281,818
Employee Benefits		480,015		194,195		50,663		724,873		224,493	356,130		1,305,496
		2,059,659		853,659		212,909		3,126,227		953,949	1,507,138		5,587,314
Activities													
Travel		615		48		(1,543)		(880)		430	424		(26)
Supplies		115,906		243,178		135,531		494,615		21,595	78,787		594,997
Rentals		373,760		50,967		184,330		609,057		39,641	73,619		722,317
Communication		13,025		8,078		20,019		41,122		2,728	133,836		177,686
Services		390,671		112,034		9,159		511,864		129,946	357,371		999,181
Operations		205,352		28,817		33,862		268,031		29,876	40,448		338,355
Cost of Direct Benefit to Donors (premiums)		-		-		-		-		-	103,889		103,889
Depreciation		-		9,752		84,032		93,784		-	37,595		131,379
In-Kind		166,355		38,686		12,603		217,644		17,644	32,767		268,055
Total Functional Expenses	\$	3,325,344	\$	1,345,219	\$	690,902	\$	5,361,464	\$	1,195,809	\$ 2,365,874	\$	8,923,147

# WXPN-FM RADIO STATION LICENSED TO THE TRUSTEES OF THE UNIVERSITY OF PENNSYLVANIA STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

Changes in:       Memberships receivable       9,605       22,165         Contributions receivable       (14,673)       257,131         Grants receivable       16,090       (190)         Underwriting receivables       (49,402)       (33,765)         Other accounts receivable, net       243,223       (196,917)         Prepaid expenses       6,993       (4,196)         Accounts payable and accrued expenses       (30,830)       82,649         Deferred rent       45,920       56,143         Deferred revenue       76,655       (98,145)         Net cash provided by operating activities       1,290,140       316,498         Cash Flows from Investing Activities       1,290,140       316,498         Cash Flows from Investing Activities       (664,037)       (158,237)         Purchases of equipment       (469,853)       (102,036)		2022	2021
Changes in net assets         \$ 725,388         \$ 90,300           Adjustments to reconcile changes in net assets to net cash provided by operating activities:         173,130         131,379           Bad debts         88,931         10,953           Present value discount         (890)         (1,009)           Changes in:         (890)         (1,009)           Changes in:         9,605         22,165           Contributions receivable         (14,673)         257,131           Grants receivable         (16,090)         (190)           Underwriting receivables         (49,402)         (33,765)           Other accounts receivable, net         243,223         (196,917)           Prepaid expenses         6,993         (4,196)           Accounts payable and accrued expenses         30,830)         82,649           Deferred rent         45,920         56,143           Deferred revenue         76,655         (98,145)           Net cash provided by operating activities         1,290,140         316,498           Cash Flows from Investing Activities         (664,037)         (158,237)           Purchases of equipment         (469,853)         (102,036)           Net cash utilized by investing activities         (1,133,890)         (260,273) </td <td>Cash Flows from Operating Activities</td> <td></td> <td></td>	Cash Flows from Operating Activities		
to net cash provided by operating activities:  Depreciation  Depreciation  Bad debts  Represent value discount  Changes in:  Memberships receivable  Contributions receivable  Contributions receivable  Underwriting receivables  Other accounts receivable, net  Prepaid expenses  Accounts payable and accrued expenses  Deferred revenue  Cash Flows from Investing Activities  Net cash utilized by investing activities  Promotional underwriting  Repayments under note payable  Net cash utilized by financing activities  Other accounts as a say and activities  Net cash utilized by financing activities  Net cash utilized by financing activities  Other accounts as as a say and a say and a say a s	·	\$ 725,388	\$ 90,300
Depreciation         173,130         131,379           Bad debts         88,931         10,953           Present value discount         (890)         (1,009)           Changes in:         (890)         (1,009)           Memberships receivable         9,605         22,165           Contributions receivable         (14,673)         257,131           Grants receivable         16,090         (190)           Underwriting receivables         (49,402)         (33,765)           Other accounts receivable, net         243,223         (196,917)           Prepaid expenses         6,993         (4,196)           Accounts payable and accrued expenses         (30,830)         82,649           Deferred rent         45,920         56,143           Deferred revenue         76,655         (98,145)           Net cash provided by operating activities         1,290,140         316,498           Cash Flows from Investing Activities         (664,037)         (158,237)           Purchases of equipment         (469,853)         (102,036)           Net cash utilized by investing activities         (1,133,890)         (260,273)           Cash Flows from Financing Activities         (1,133,890)         (56,250)         (6,225)	Adjustments to reconcile changes in net assets		
Bad debts         88,931         10,953           Present value discount         (890)         (1,009)           Changes in:         ***           Memberships receivable         9,605         22,165           Contributions receivable         (14,673)         257,131           Grants receivable         16,090         (190)           Underwriting receivables         (49,402)         (33,765)           Other accounts receivable, net         243,223         (196,917)           Prepaid expenses         6,993         (4,196)           Accounts payable and accrued expenses         (30,830)         82,649           Deferred rent         45,920         56,143           Deferred revenue         76,655         (98,145)           Net cash provided by operating activities         1,290,140         316,498           Cash Flows from Investing Activities         (664,037)         (158,237)           Purchases of equipment         (469,853)         (102,036)           Net cash utilized by investing activities         (1,133,890)         (260,273)           Cash Flows from Financing Activities         (56,250)         (6,225)           Repayments under note payable         (100,000)         (50,000)           Net cash utilized by financin	to net cash provided by operating activities:		
Present value discount Changes in:         (890)         (1,009)           Changes in:         9,605         22,165           Contributions receivable         (14,673)         257,131           Grants receivable         16,090         (190)           Underwriting receivables         (49,402)         (33,765)           Other accounts receivable, net         243,223         (196,917)           Prepaid expenses         6,993         (4,196)           Accounts payable and accrued expenses         (30,830)         82,649           Deferred rent         45,920         56,143           Deferred revenue         76,655         (98,145)           Net cash provided by operating activities         1,290,140         316,498           Cash Flows from Investing Activities         1,290,140         316,498           Cash Flows from Investing Activities         (664,037)         (158,237)           Purchases of equipment         (469,853)         (102,036)           Net cash utilized by investing activities         (1,133,890)         (260,273)           Cash Flows from Financing Activities         (56,250)         (6,225)           Repayments under note payable         (100,000)         (50,000)           Net cash utilized by financing activities         (156,25	Depreciation	173,130	131,379
Changes in:         9,605         22,165           Contributions receivable         (14,673)         257,131           Grants receivable         16,090         (190)           Underwriting receivables         (49,402)         (33,765)           Other accounts receivable, net         243,223         (196,917)           Prepaid expenses         6,993         (4,196)           Accounts payable and accrued expenses         (30,830)         82,649           Deferred rent         45,920         56,143           Deferred revenue         76,655         (98,145)           Net cash provided by operating activities         1,290,140         316,498           Cash Flows from Investing Activities         (664,037)         (158,237)           Purchases of equipment         (664,037)         (158,237)           Purchases of equipment         (469,853)         (102,036)           Net cash utilized by investing activities         (1,133,890)         (260,273)           Cash Flows from Financing Activities         (56,250)         (6,225)           Repayments under note payable         (100,000)         (50,000)           Net cash utilized by financing activities         (156,250)         (56,255)           Cash, beginning of year         -         -	Bad debts	88,931	10,953
Memberships receivable         9,605         22,165           Contributions receivable         (14,673)         257,131           Grants receivable         16,090         (190)           Underwriting receivables         (49,402)         (33,765)           Other accounts receivable, net         243,223         (196,917)           Prepaid expenses         6,993         (4,196)           Accounts payable and accrued expenses         (30,830)         82,649           Deferred rent         45,920         56,143           Deferred revenue         76,655         (98,145)           Net cash provided by operating activities         1,290,140         316,498           Cash Flows from Investing Activities         (664,037)         (158,237)           Purchases of equipment         (469,853)         (102,036)           Net cash utilized by investing activities         (1,133,890)         (260,273)           Cash Flows from Financing Activities         (56,250)         (6,225)           Repayments under note payable         (100,000)         (50,000)           Net cash utilized by financing activities         (156,250)         (56,255)           Cash, beginning of year         -         -	Present value discount	(890)	(1,009)
Contributions receivable         (14,673)         257,131           Grants receivable         16,090         (190)           Underwriting receivables         (49,402)         (33,765)           Other accounts receivable, net         243,223         (196,917)           Prepaid expenses         6,993         (4,196)           Accounts payable and accrued expenses         (30,830)         82,649           Deferred rent         45,920         56,143           Deferred revenue         76,655         (98,145)           Net cash provided by operating activities         1,290,140         316,498           Cash Flows from Investing Activities         (664,037)         (158,237)           Purchases of equipment         (469,853)         (102,036)           Net cash utilized by investing activities         (1,133,890)         (260,273)           Cash Flows from Financing Activities         (1,133,890)         (260,273)           Cash promotional underwriting         (56,250)         (6,225)           Repayments under note payable         (100,000)         (50,000)           Net cash utilized by financing activities         (156,250)         (56,225)           Cash, beginning of year         -         -	Changes in:		
Grants receivable         16,090 (190)           Underwriting receivables         (49,402) (33,765)           Other accounts receivable, net         243,223 (196,917)           Prepaid expenses         6,993 (4,196)           Accounts payable and accrued expenses         (30,830) 82,649           Deferred rent         45,920 56,143           Deferred revenue         76,655 (98,145)           Net cash provided by operating activities         1,290,140 316,498           Cash Flows from Investing Activities         8           Net increase in cash and cash equivalents         (664,037) (158,237)           Purchases of equipment         (469,853) (102,036)           Net cash utilized by investing activities         (1,133,890) (260,273)           Cash Flows from Financing Activities         (1,133,890) (260,273)           Cash Flows from Financing Activities         (100,000) (50,000)           Net cash utilized by financing activities         (156,250) (56,225)           Repayments under note payable         (100,000) (50,000)           Net cash utilized by financing activities         (156,250) (56,225)           Cash, beginning of year         -         -	Memberships receivable	9,605	22,165
Underwriting receivables         (49,402)         (33,765)           Other accounts receivable, net         243,223         (196,917)           Prepaid expenses         6,993         (4,196)           Accounts payable and accrued expenses         (30,830)         82,649           Deferred rent         45,920         56,143           Deferred revenue         76,655         (98,145)           Net cash provided by operating activities         1,290,140         316,498           Cash Flows from Investing Activities           Net increase in cash and cash equivalents         (664,037)         (158,237)           Purchases of equipment         (469,853)         (102,036)           Net cash utilized by investing activities         (1,133,890)         (260,273)           Cash Flows from Financing Activities         (1,133,890)         (56,250)         (6,225)           Repayments under note payable         (100,000)         (50,000)           Net cash utilized by financing activities         (156,250)         (56,255)           Cash, beginning of year         -         -         -	Contributions receivable	(14,673)	257,131
Other accounts receivable, net         243,223 (196,917)           Prepaid expenses         6,993 (4,196)           Accounts payable and accrued expenses         (30,830) 82,649           Deferred rent         45,920 56,143           Deferred revenue         76,655 (98,145)           Net cash provided by operating activities         1,290,140 316,498           Cash Flows from Investing Activities         8           Net increase in cash and cash equivalents held by the University of Pennsylvania (664,037) (158,237)         (158,237)           Purchases of equipment         (469,853) (102,036)           Net cash utilized by investing activities         (1,133,890) (260,273)           Cash Flows from Financing Activities         (56,250) (6,225)           Promotional underwriting (56,250) (50,000)         (50,000)           Net cash utilized by financing activities         (100,000) (50,000)           Net cash utilized by financing activities         (156,250) (56,225)           Cash, beginning of year         -         -	Grants receivable	16,090	(190)
Prepaid expenses         6,993         (4,196)           Accounts payable and accrued expenses         (30,830)         82,649           Deferred rent         45,920         56,143           Deferred revenue         76,655         (98,145)           Net cash provided by operating activities         1,290,140         316,498           Cash Flows from Investing Activities         8         1,290,140         316,498           Cash Flows from Investing Activities         (664,037)         (158,237)           Purchases of equipment         (469,853)         (102,036)           Net cash utilized by investing activities         (1,133,890)         (260,273)           Cash Flows from Financing Activities         (56,250)         (6,225)           Promotional underwriting         (56,250)         (50,000)           Repayments under note payable         (100,000)         (50,000)           Net cash utilized by financing activities         (156,250)         (56,225)           Cash, beginning of year         -         -         -	Underwriting receivables	(49,402)	(33,765)
Accounts payable and accrued expenses       (30,830)       82,649         Deferred rent       45,920       56,143         Deferred revenue       76,655       (98,145)         Net cash provided by operating activities       1,290,140       316,498         Cash Flows from Investing Activities         Net increase in cash and cash equivalents held by the University of Pennsylvania       (664,037)       (158,237)         Purchases of equipment       (469,853)       (102,036)         Net cash utilized by investing activities       (1,133,890)       (260,273)         Cash Flows from Financing Activities       (56,250)       (6,225)         Promotional underwriting       (56,250)       (50,000)         Repayments under note payable       (100,000)       (50,000)         Net cash utilized by financing activities       (156,250)       (56,225)         Cash, beginning of year       -       -	Other accounts receivable, net	243,223	(196,917)
Deferred rent Deferred revenue         45,920 (98,145)           Net cash provided by operating activities         1,290,140 (316,498)           Cash Flows from Investing Activities           Net increase in cash and cash equivalents held by the University of Pennsylvania Purchases of equipment (469,853) (102,036)           Net cash utilized by investing activities         (1,133,890) (260,273)           Cash Flows from Financing Activities         (56,250) (6,225)           Promotional underwriting Repayments under note payable         (100,000) (50,000)           Net cash utilized by financing activities         (156,250) (56,225)           Cash, beginning of year         -         -	Prepaid expenses	6,993	(4,196)
Deferred revenue         76,655         (98,145)           Net cash provided by operating activities         1,290,140         316,498           Cash Flows from Investing Activities         8           Net increase in cash and cash equivalents held by the University of Pennsylvania held by the University of Pennsylvania (469,853) (102,036)         (158,237)           Purchases of equipment (469,853)         (102,036)           Net cash utilized by investing activities         (1,133,890) (260,273)           Cash Flows from Financing Activities         (56,250) (6,225)           Repayments under note payable (100,000) (50,000)           Net cash utilized by financing activities         (156,250) (56,225)           Cash, beginning of year         -         -	Accounts payable and accrued expenses	(30,830)	82,649
Net cash provided by operating activities  Cash Flows from Investing Activities  Net increase in cash and cash equivalents held by the University of Pennsylvania Purchases of equipment  Net cash utilized by investing activities  Cash Flows from Financing Activities  Promotional underwriting Repayments under note payable  Net cash utilized by financing activities  Net cash utilized by financing activities  (56,250) Net cash utilized by financing activities  (156,250)  (56,225)  Cash, beginning of year	Deferred rent	45,920	56,143
Cash Flows from Investing Activities  Net increase in cash and cash equivalents held by the University of Pennsylvania (664,037) (158,237) Purchases of equipment (469,853) (102,036)  Net cash utilized by investing activities (1,133,890) (260,273)  Cash Flows from Financing Activities  Promotional underwriting (56,250) (6,225) Repayments under note payable (100,000) (50,000)  Net cash utilized by financing activities (156,250) (56,225)  Cash, beginning of year	Deferred revenue	76,655	(98,145)
Net increase in cash and cash equivalents held by the University of Pennsylvania Purchases of equipment  Net cash utilized by investing activities  Cash Flows from Financing Activities Promotional underwriting Repayments under note payable  Net cash utilized by financing activities  (56,250) Net cash utilized by financing activities  (156,250) (50,000)  Net cash utilized by financing activities  Cash, beginning of year	Net cash provided by operating activities	1,290,140	316,498
held by the University of Pennsylvania Purchases of equipment  Net cash utilized by investing activities  Cash Flows from Financing Activities Promotional underwriting Repayments under note payable  Net cash utilized by financing activities  (56,250) (6,225)  Net cash utilized by financing activities  (156,250) (56,225)  Cash, beginning of year			
Purchases of equipment (469,853) (102,036)  Net cash utilized by investing activities (1,133,890) (260,273)  Cash Flows from Financing Activities  Promotional underwriting (56,250) (6,225)  Repayments under note payable (100,000) (50,000)  Net cash utilized by financing activities (156,250) (56,225)  Cash, beginning of year	·	(664 037)	(158 237)
Net cash utilized by investing activities (1,133,890) (260,273)  Cash Flows from Financing Activities  Promotional underwriting (56,250) (6,225)  Repayments under note payable (100,000)  Net cash utilized by financing activities (156,250) (56,225)  Cash, beginning of year		, ,	,
Cash Flows from Financing Activities Promotional underwriting Repayments under note payable  Net cash utilized by financing activities  Cash, beginning of year  Cash Flows from Financing Activities (56,250) (6,225) (50,000) (50,000)	1 dronases of equipment	(400,000)	(102,000)
Promotional underwriting Repayments under note payable  Net cash utilized by financing activities  Cash, beginning of year  (56,250) (6,225) (50,000)  (50,000)  (56,225)	Net cash utilized by investing activities	(1,133,890)	(260,273)
Promotional underwriting Repayments under note payable  Net cash utilized by financing activities  Cash, beginning of year  (56,250) (6,225) (50,000)  (50,000)  (56,225)	Cash Flows from Financing Activities		
Repayments under note payable (100,000) (50,000)  Net cash utilized by financing activities (156,250) (56,225)  Cash, beginning of year		(56,250)	(6,225)
Net cash utilized by financing activities (156,250) (56,225)  Cash, beginning of year	•	,	,
Cash, beginning of year		,	· .
	Net cash utilized by linancing activities	(156,250)	(50,225)
Cash, end of year \$ - \$ -	Cash, beginning of year	-	
	Cash, end of year	\$ -	\$ -

#### Notes to Financial Statements June 30, 2022 and 2021

#### 1. Nature of Activities and Summary of Significant Accounting Policies

#### Organization

As the nationally recognized leader in Triple A radio, WXPN-FM Radio Station ("WXPN") is the premier guide for discovering new and significant artists in rock, blues, roots, and folk. Broadcasting from the Greater Philadelphia area, the Lehigh Valley, Lancaster/York, Harrisburg, Worton/Baltimore, Maryland, and Hackettstown, New Jersey the non-commercial, membersupported radio service of the University of Pennsylvania is committed to its members, the artists and their music, and the community.

WXPN is owned and operated by the Trustees of the University of Pennsylvania, and as a department of the University of Pennsylvania, it is exempt from federal income tax under Internal Revenue Code Section 501(c)(3).

The major sources of support and revenue are memberships, underwriting, contributions from individual corporations and private foundations, and indirect support from the University of Pennsylvania ("University"). WXPN also receives grant funding primarily from the Corporation for Public Broadcasting ("CPB").

#### Basis of Accounting

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP").

#### Financial Statement Presentation

WXPN is required to report information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions.

Net assets without donor restrictions are not subject to donor-imposed restrictions or the donor-imposed restrictions have expired. Net assets with donor restrictions are subject to donor-imposed restrictions that permit WXPN to use or expend the assets as specified. The restrictions will be met either by meeting the purpose of the funding or the passage of time.

#### **Use of Estimates**

The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts and disclosures. Actual results could differ from those estimates.

#### Notes to Financial Statements June 30, 2022 and 2021

#### Cash and Cash Equivalents Held by the University of Pennsylvania

Cash and cash equivalents held by the University of Pennsylvania are for specific use by WXPN (see Note 3).

#### Memberships and Contributions

WXPN receives unconditional pledges of support from its member community to support its activities. WXPN records all memberships as contributions, therefore, all membership dues are immediately recognized as revenue without donor restrictions in the period received.

WXPN has a sustainer pledge program whereby individuals pledge a monthly contribution on an ongoing basis. The revenue is recognized when the cash is received since members have no obligation to renew and can cancel their sustaining pledge at any time.

Contributions, including promises to give, memberships, and grants, are recorded with or without donor restrictions depending on the existence and/or nature of the donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends, or the purpose of the restriction is accomplished, net assets with donor restrictions are reclassified to net assets without restrictions. Donor restricted contributions that are received and expended within the same fiscal year are reported as revenue and support without donor restrictions.

Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. Conditional promises to give are recorded at fair value, which is estimated at net realizable value and discounted if expected to be collected in more than one year.

#### Revenue Recognition

WXPN applies the five-step revenue model under Financial Accounting Standards Board (FASB) Accounting Standards Codifications (ASC) 606, *Revenue from Contracts with Customers* (Topic 606) to determine when revenue is earned and recognized. Topic 606 applies to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition.

Revenue from underwriting is recognized at a point in time when WXPN provides the on-air acknowledgment. Underwriting payments received in advance for on-air acknowledgements are recorded as deferred revenue. NPR affiliate fees are recognized at a point in time when the programs are produced and delivered under the affiliate agreement. Event revenue is recognized when the event occurs. As of July 1, 2020, underwriting receivables, net, were \$334,894 and deferred revenue for payments received in advance was \$120,540.

#### Notes to Financial Statements June 30, 2022 and 2021

#### Revenue Recognition, Continued

WXPN does not have any significant variable consideration associated with its revenue arrangements. WXPN does not have any significant financing components as payment is received when or shortly after services are billed. NPR affiliate fees are paid on a quarterly basis for performance obligations satisfied in the prior quarter.

#### Allowances for Doubtful Accounts

WXPN continually monitors receivables for collectability issues. An allowance for doubtful accounts for the respective receivable category is based on management's judgment and is established based on prior collection history and other pertinent factors.

#### Land and Equipment

Land and equipment are recorded at cost or, in the case of donated property, at its estimated fair value at the date of receipt. Depreciation on equipment is calculated on a straight-line basis over the estimated useful lives of 3 to 15 years. At the time equipment is retired or disposed of, the cost and related accumulated depreciation are removed from the accounts, and any gain or loss on disposition is credited or charged to operations.

Repairs and maintenance costs are expensed as incurred.

Depreciation expense was \$173,130 and \$131,379 for the fiscal years ended June 30, 2022, and 2021, respectively. Accumulated depreciation was \$2,070,487 and \$1,897,357 as of June 30, 2022, and 2021, respectively.

#### Leasehold Improvements

WXPN's portion of the costs associated with the improvements to the historic Hajoca Building is reported as leasehold improvements. The leasehold improvements are recorded at cost and amortized over their estimated useful lives or lease period, whichever is shorter.

Leasehold improvements have been fully amortized with accumulated amortization of \$3,377,145.

#### Notes to Financial Statements June 30, 2022 and 2021

#### Intangible Assets

Intangible assets consist of Federal Communications Commission (FCC) licenses for both WXPH and WXPJ. These assets have been classified as indefinite-lived intangibles. Such intangible assets are not amortized but instead are subject to annual impairment tests. WXPN evaluates the recoverability of its intangible assets using methodologies as prescribed by GAAP. There was no impairment on these intangible assets as of June 30, 2022, and 2021.

#### **Deferred Rent**

WXPN recognizes rent expense on a straight-line basis over the lease term. Deferred rent represents the excess of rent expense incurred over annual cash payments.

#### Other Gifts and In-Kind Contributions

WXPN utilizes donated services and other items, including the direct and indirect support from the University of Pennsylvania, for its program activities. Accordingly, the in- kind contributions and related expenses are reflected in the accompanying financial statements at the estimated fair market value.

#### Direct and Indirect Support from the University of Pennsylvania

Direct support from the University of Pennsylvania consists primarily of expenses incurred by the University of Pennsylvania on behalf of WXPN and is recorded as support and expense at cost to the University. Total direct support received from the University of Pennsylvania was \$14,052 and \$14,848 for the years ended June 30, 2022, and 2021, respectively.

During fiscal year ended June 30, 2022, the University of Pennsylvania provided additional financial support to WXPN in the form of a conditional contribution to fund future capital expenditures. WXPN has up to \$350,000 to spend through June 30, 2025. For the year ended June 30, 2022, WXPN recognized revenue of \$173,440 for capital expenditures incurred.

Indirect support from the University of Pennsylvania consists of WXPN's allocated portion of institutional support and physical plant operations and is recorded as revenue and expense at estimated fair value based upon percentage allocations within the guidelines prescribed by the CPB. Total indirect support received from the University of Pennsylvania was \$261,398 and \$252,055 for the years ended June 30, 2022, and 2021, respectively.

#### Notes to Financial Statements June 30, 2022 and 2021

#### **Income Taxes**

As indicated in Note 1, WXPN is owned and operated by the Trustees of the University of Pennsylvania, and as a department of the University of Pennsylvania, it is exempt from federal income tax under Internal Revenue Code Section 501(c)(3). However, at times, WXPN may be subject to unrelated business income tax based on its activities. No provision for income taxes has been reflected in the accompanying financial statements.

For the year ended June 30, 2022, WXPN did not identify any uncertain tax positions taken or expected to be taken, which would require adjustment to or disclosure in the financial statements.

The University of Pennsylvania files informational returns with the Internal Revenue Service that include the activities of WXPN as a department of the University. The University is potentially subject to federal, state, and local examinations for years after June 30, 2018.

#### Functional Allocation of Expenses

The costs of providing the various programs have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited on a reasonable basis that is consistently applied. The expenses are allocated based on actual costs incurred and estimates of time and usage.

#### Accounting Pronouncement Adopted

In September 2020, the FASB issued ASU 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*, which is intended to increase transparency of contributed nonfinancial assets for not-for-profit entities through enhancements to presentation and disclosure. The standard required WXPN to present contributed nonfinancial assets as a separate line item or a separate column in the statement of activities and to disclose key information about contributed nonfinancial assets. WXPN adopted ASU 2020-07 with an initial application date of July 1, 2020 using the retrospective method.

#### Notes to Financial Statements June 30, 2022 and 2021

#### Accounting Pronouncement Not Yet Adopted

#### Leases

In February 2016, the FASB issued ASU 2016-02, *Leases*, (Topic842). ASU 2016-02 improves transparency and comparability among organizations by requiring recognition of lease assets and lease liabilities in the statement of financial position, except for leases with lease terms of 12 months or less. Lease assets represent the right to use the underlying asset for the lease term, and lease liabilities represent the liability to make lease payments. Organizations are also required to disclose key information about leasing arrangements. ASU 2016-02, as amended by ASU 2020-05, is effective for WXPN's fiscal year ending June 30, 2023. WXPN is currently evaluating the potential impact of this new standard

#### Subsequent Events

Subsequent events have been evaluated through November 17, 2022 the date that the financial statements were available to be issued.

#### 2. Liquidity and Availability

In addition to WXPN's cash reserve held by the University of Pennsylvania and available upon request, WXPN operates with a balanced budget and anticipates collecting enough revenue to cover general expenditures.

	2022	2021
Cash and cash equivalents held by the		
University of Pennsylvania	\$ 3,637,604	\$ 2,973,567
Membership receivable, net	13,331	14,875
Contribution's receivable, net	201,386	133,864
Grants receivable	110,500	126,590
Underwriting receivables, net	352,811	359,072
Other accounts receivable, net	27,036	296,970
	4,342,668	3,904,938
Contractual or donor-imposed restrictions	(623,405)	(685,574)
Financial assets available to meet cash		
needs for general expenditure within one year	\$3,719,263	\$ 3,219,364

#### Notes to Financial Statements June 30, 2022 and 2021

#### 3. Concentrations of Risks

#### Cash and Cash Equivalents Held by the University of Pennsylvania

Since funds are held by the University of Pennsylvania, management of WXPN is unaware of how funds are invested and is unable to determine the extent of significant credit risk to which WXPN may be exposed. Because cash and cash equivalents are held by the University of Pennsylvania, they are excluded from cash and cash equivalents on the accompanying statements of cash flows.

#### 4. Membership and Contributions Receivable

WXPN receives unconditional promises to give to fund programming and community outreach, building expansion, and technology and strategic investments. These receivables have payments due through 2026. Operating receivables have been discounted at an implicit rate of interest of 0.24%. The Special Funds receivables have been discounted at implicit rates of interest between 0.24% and 1.89%.

The amount due from all donors consists of the following:

Year Ended June 30,	
2023	\$ 224,278
2024	20,114
2025	12,500
2026	45,094
Total contributions receivable	301,986
Less: discount to net present value	(10,340)
Less: allowance for uncollectible amounts	(27,356)
	_
Net contributions receivable	264,290
Less: current portion, net of allowance and discount	214,717
Non-current portion, net of allowance and discount	\$ 49,573

#### Notes to Financial Statements June 30, 2022 and 2021

#### 5. Promotional Underwriting Liability

Under the terms of the June 2016 asset purchase agreement for WNTI (now WXPJ) station, WXPN is to provide \$500,000 of promotional underwriting to the seller of the station. The promotional underwriting will be aired in annual installments for a period of ten years through 2026.

	2022	2021
Current Long Term	\$ 102,125 150,000	\$ 108,375 200,000
Total	\$ 252,125	\$ 308,675

#### 6. Note Payable

In 2016, WXPN signed a note payable to the University of Pennsylvania in the amount of \$500,000. The note is payable in five annual installments in the amount of \$100,000 per year, including interest at 2.5%. During 2021, the University extended the maturity date of the note payable to January 2023.

	2022	2021
Current Long Term	\$ 50,000	\$ 100,000 50,000
Total	\$ 50,000	\$ 150,000

#### 7. Net Assets with Donor Restrictions

Net assets with donor restrictions on June 30, 2022 and 2021 were donor restricted for the following purposes:

	2022	2021
Special programming (purpose restriction)	\$ 264,001	\$ 342,689
General operations (time restriction)	359,404	342,885
Total	\$ 623,405	\$ 685,574

#### Notes to Financial Statements June 30, 2022 and 2021

#### 8. Direct Support from the University of Pennsylvania

Direct support from the University of Pennsylvania for the years ended June 30, 2022, and 2021 consisted of the following:

	2022	2021
Work Study Department Central Gifts Department	\$ 691 13,361	\$ 1,475 13,373
Total	\$ 14,052	\$ 14,848

#### 9. Other Revenue

Other revenue for the years ended June 30, 2022, and 2021, consisted of the following:

	2022	2021
NPR affiliate fees XPHD affiliate fees	\$ 393,307 17,640	\$ 400,447 19,260
Retail sales	16,920	3,439
XPoNential Music Festival	150,989	-
Subsidiary Communications Authorizations leases	21,420	21,420
World Café Name - Licensing fee	-	19,800
AAA Non-Comm	83,680	18,000
Musicians on Call 5K Run	31,882	38,655
Black Music City	21,312	-
Other	7,183	3,607
Total	\$ 744,333	\$ 524,628

#### 10. Retirement Plan

The University of Pennsylvania provides retirement benefits for WXPN employees through a defined contribution plan. The University's policy with respect to its contribution is to provide up to 9% of eligible employee salaries. The University's contribution amounted to \$297,038 and \$310,389 during fiscal years 2022 and 2021, respectively. These amounts are reflected in WXPN's operating expenses.

#### Notes to Financial Statements June 30, 2022 and 2021

#### 11. Commitments

#### **Operating Lease**

WXPN leases office space at the Hajoca Building located at 3025 Walnut Street, Philadelphia WXPN entered into a lease agreement with the University of Pennsylvania through October 2029. Rental expense was \$598,783 for each of the years ended June 30, 2022 and 2021, respectively.

Future minimum lease payments as of June 30, 2022 are as follows:

Year Ending June 30,

2023	\$ 575,705
2024	\$ 592,791
2025	\$ 604,647
2026	\$ 616,740
2027	\$ 629,074
Thereafter	\$ 1,515,743